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IN THE UNITED STATES PATENT AND TRADEMARK OFFICE
BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

Proceeding	92048667
Party	Plaintiff Jules Jurgensen/Rhapsody, Inc.
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IN THE UNITED STATES PATENT AND TRADEMARK OFFICE
BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

Jules Jurgensen/Rhapsody, Inc.,

Petitioner,

Cancellation No. 92048667

v.

Peter Baumberger,

PETITIONER'S BRIEF IN RESPONSE TO RESPONDENTS
TO
MOTION TO STRIKE THE TESTIMONY OF MORTON CLAYMAN
(Corrected in the first line; the first word)

Respondent's motion to strike the testimony of Morton Clayman is not well taken and should be dismissed.

If Respondent believes that Petitioner failed to make its required pre-trial disclosures, Respondent should have moved the Board to delay or reset any subsequent pre-trial disclosure deadlines and/or testimony periods. Rule 12 1(e). Actually, respondent acknowledges the availability of this remedy on page 6 of its brief in the conclusion.

Mr. Clayman is the sole witness testifying on behalf of the Petitioner. His testimony is critical to Petitioner's case.

The standard for judging if testimony should be excluded is set out in *Spray-Rite Service Corp. v. Monsanto Co.*, 684 F.2d 1226 (7th Cir. 1982), which appears on page 5 of Respondents' brief as follows:

1.
Was there prejudice or surprise in fact of the party against whom the witness would testify;
2.
Did the party have an opportunity to cure the defect;
3.
The extent to which waiver of the rule against calling undisclosed witnesses would disrupt the orderly and efficient trial of the case or other cases in the court; and
4.
Bad faith or willfulness in failing to comply with the Court's order.

Respondent claims that it received no notice of the testimony of Morton Clayman and as such, was prejudiced by the taking of that testimony.

In particular, Respondent claims that had it known that Mr. Clayman was going to be a witness for the Petitioner, it would have taken his deposition. It is interesting that it never once inquired about his availability for deposition.

In point of fact, to the extent that Petitioner may have been prejudiced by its failure to depose Mr. Clayman, the failure is due to its own inaction and not because of any action by Petitioner.

Indeed, other than a mere allegation of "prejudice," Respondent fails to point out how it was prejudiced. Thus, even though it did not take Mr. Clayman's deposition prior to trial, Respondent was given an essentially free hand during cross-examination of Mr. Clayman. Thus, the scope of the cross-examination covered a wide range of topics and far exceeded the scope of the direct examination. In fact some questions propounded by respondent went into matters of which Mr. Clayman was unaware. He heard about those matters for the first time when they were raised by Respondent.

Further, in the transcript of Mr. Clayman's testimony deposition, the direct examination takes 22 pages while the cross-examination takes 59 pages.

Petitioner's brief cites a myriad of cases. However, none of them are relevant to the position that it is taking. This is because all of them relate to live testimony in open court where a party attempted to present witnesses without any notice. The opposing party in those situations was genuinely surprised, i.e., completely unaware of the existence of the witness.

In fact Respondent was aware of Mr. Clayman seven times prior to the taking of his testimony deposition.

The First time was when Respondent received the Petition to Cancel which was signed by Mr. Clayman, as President of Petitioner, who declared that all statements made therein of his own knowledge are true and that all statements made on information and belief are believed to be true.

The Second time was when Respondent received the Amended Petition to Cancel which was signed by Mr. Clayman. Again, Mr. Clayman signed in his capacity as President of Petitioner, and again declared that all statements made therein of his own knowledge are true and that all statements made on information and belief are believed to be true.

In both the First and Amended Petitions to Cancel Mr. Clayman's declaration was given under penalty of perjury.

The Third time was when the Respondent saw that the Petitioner was Jules Jurgensen/Rhapsody, Inc. Petitioner and Respondent have a history of litigation before to Trademark Trial and Appeal Board; Cancellation No. 92021824, April 17, 1998. In that proceeding the Board ordered that Respondent's registration No. 965,536 for URBAN be canceled as having been abandoned.

In that proceeding Mr. Clayman testified for Jules Jurgensen/Rhapsody, Inc.

The Fourth time was on October 21, 2008 during a telephone conference between Petitioner and Respondent. In addition to advising Respondent that Mr. Clayman's testimony deposition would be taken, the parties discussed their open discovery requests, settlement, and the prospect of Peter Baumberger testifying by affidavit.

The Fifth time was in response to Respondents First Set of Interrogatories;
inparticular Interrogatories Nos. 3 and 4, as follows

Interrogatory No. 3:

Identify the person(s) most knowledgeable about Petitioner's Products
from the first use of the Mark or any mark containing the term
"JURGENSEN" to the present.

Answer:

Morton Clayman
President
Jules Jurgensen/Rhapsody, Inc. 101
West City Line Avenue Bala
Cynwyd, PA 19004

Interrogatory No. 4:

Identify each person who provided information in connection with
Petitioner's Responses to Respondent's First Set of Interrogatories, and
specify the Interrogatories for which each identified person provided
information.

Answer:

Morton Clayman as to all of Petitioner's Responses to Respondent's First
Set of Interrogatories"

The Sixth time was during the first week in March when Petitioner's attorney called Respondent's attorney to schedule a date and time for Mr. Clayman's testimony deposition. Tel. conf. on March 4, 2009 between counsel.

It was agreed that the testimony deposition would be taken on Wednesday, March 18, 2009, at the offices of Petitioner. Respondent's attorney agreed that the testimony deposition could begin at 10:00 AM EDT, even though she was in Colorado.

At that time Respondent's attorney did not know if she would be authorized to appear at the testimony deposition.

Subsequently, Petitioner's attorney was advised that Respondent's attorney would attend by telephone. Arrangements were made with Petitioner to be sure that Respondent's attorney would be able to hear and be heard over the telephone.

The Seventh time was when Respondent's attorney received the formal Notice of Deposition. Rule 123(c)

Initially, it should be noted that "It is not the practice of the Board to strike depositions which have been regularly taken ..." *Entex Industries, Inc. v. Milton Bradley Co.*, 213 U.S.P.Q. 1116 (TTAB 1982).

Thus, while the purpose of modern discovery procedure is to narrow the issues, to eliminate surprise and to achieve substantial justice. The use of an undisclosed witness should seldom be barred unless bad faith is involved, *Mawby v. U.S.*, 999 F.2d 1252, (8th Cir. 1993).

In this case there is no evidence nor allegation of bad faith. Thus, while Respondent knew of Mr. Clayman six times, it never once inquired about his availability for deposition.

Indeed, in *Coleman v. Keebler Co.*, 997 F. Supp. 1102 (N.D. Ind. 1998) the Court stated that when the plaintiff brought the identification of a witness to the defendant's attention during a deposition the Rule 26 requirement to disclose witnesses was met.

By way of contrast to Respondent's inaction, after Respondent revealed that Mr. Peter Baumberger was the person at Respondent having the most knowledge about the facts surrounding the mark in issue in this cancellation, Petitioner inquired on *two separate occasions* as to his availability for his deposition. Once on July 15, 2008 by letter; the second on October 21, 2008 during a telephone conference with Respondent.

Respondent *never* replied to those inquiries.

A brief review of the cases relied upon by Respondent in support of its motions show that they are not relevant in this proceeding.

Thus, in *Sears Roebuck & Co. v. Goldstone & Sudalter*, 128 F.3d 10, 18 n. 7 (1st Cir. 1997), which appears on page 3 of Respondent's brief, the "excluded witness" was an affidavit by one Frederick Carson, a non-party. Thus, there was no opportunity to examine Mr. Carson.

Zhang v. American Gem Seafoods, Inc. 339 F.3d 1020 (9th Cir. 2003), which appears on page 3 of respondent's brief, was an employment discrimination case. The evidence excluded at trial was an alleged non-discrimination policy. The court excluded

it for four reasons; 1-It related to the policy of a separate company; 2-There was no foundation for the document; 3-It was undated and unsigned; and 4-It was not produced during discovery.

Tronknya v. Cleveland Chiropractic Clinic, 280 F. 3d 1200 (8th Cir. 2002), which appears on page 3 of Respondent's brief, was a fraud and misrepresentation case. The witnesses excluded at the trial *were not critical to the defense*. Further, the court said that the permitting them to testify would have been unduly prejudicial to the opposing party. The court went on to say, that the evidence excluded evidence was duplicative of evidence already admitted at trial.

In summary, Respondent's motion should be dismissed because it had full knowledge of the high likelihood that Mr. Clayman would testify for the Petitioner. None-the-less, it chose to ignore that fact. In fact, it still has not said that it wants to take Mr. Clayman's deposition.

Respectfully submitted,

/Stuart E. Beck/

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Certification of Filing and of Service

I hereby certify that on April 21, 2009 copies of Petitioner's Brief in Response to Respondents Motion to Strike the Testimony of Morton Clayman were filed at the Trademark Trial and Appeal Board of the United States Patent and Trademark Office electronically in accordance with Rule 126; and

Upon counsel for the Respondent by email and by first class mail to:

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/Stuart E. Beck/

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